



Options Guide



Our Commitment

For nearly 35 years, Conklin's innovative products and practices have made a positive, measurable environmental impact. For us, sustainability is more than a story; it's fundamental to who we are.

Conklin's environmental solutions include:

- Continuous options for reuse of office furniture, parts and materials
- Top grade fabrics made from 100% recycled content
- Work surfaces fabricated from 100% post-consumer recycled materials
- Long-lasting paint that doesn't require the use of harmful solvents
- 500,000+ square feet of office, manufacturing and warehouse space that is 65% hydro-powered
- An on-going commitment to review and implement improvements to our process, for an even greener approach to office furniture.

Gratifyingly Green Since 1981™



Introduction



SINCE 1981

or over the past four decades, Conklin Office
Furniture has been a national pioneer in
new, pre-owned, and re-manufactured
office furniture. The company started over
60 years ago as an office supply company. In 1981,
under the ownership and management of the
Arnold family, Conklin became an industry leader
in sustainable business furniture solutions.

Whether you're looking to furnish your home office or an entire office building (small business, corporate, healthcare, educational, non-profit), Conklin can provide the products, inventory, and support to meet your every need and budget.

Headquartered in Massachusetts, with representation in New York, New Jersey, Pennsylvania, Illinois, and Florida, Conklin is positioned to serve clients throughout the country. For a complete list of locations, go to page 59

We are passionate about furniture! That's why we are proud to offer our clients the following three product lines that reflect our values and mission:

Eco-Reconditioned™

Our Eco-Reconditioned™ furniture offers the greatest value, providing high-end funiture for a fraction of the price if bought new. Savings can be as much as eighty percent. How is this possible?

We use environmentally conscious processes to professionally scour every surface of this kind of office furniture. We touch it up and do our best to remove stains, scratches and dings. For cabinets, we add storage rails and make sure you have a working key and lock.

Eco-Remanufactured™

Office furniture often "uglies out" long before it wears out. After buying up liquidated furniture from offices across the country, our workshops remanufacture it to the original specifications. We take pieces completely apart, stripping surfaces and cleaning them. Using sustainable fabrics, paints and finishes from many of the original suppliers, we can customize a project to your needs. Once complete, the pieces are re-assembled by hand.

Eco-Remanufacturing™ allows you to design your dream space for a fraction of the price of entirely new furniture.

Eco-New™

Complementing the above offerings, we also offer a line of new office furnishings. Built with eco-friendly or already recycled materials, our Eco-New products are designed to be reconditioned or remanufactured after their lifespan, keeping unwanted materials out of our landfills.

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A look into the people and the process behind two of our most popular product lines, Eco-Reconditioned & Eco-Remanufactured

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Eco-Reconditioned[™]



Eco-Reconditioned[™] furniture offers:

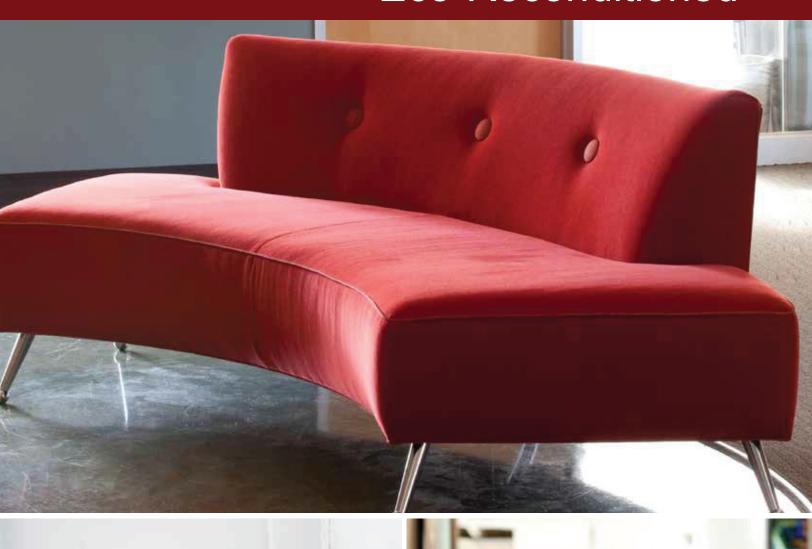
- Cost-Conscious Value
- Large Selection (Updated Daily)
- Diversity & Sustainability
- Competitive Pricing (Often 80% Less Than New)
- 3-Year Warranty

co-Reconditioned solutions add selection and dependability to your average pre-owned choices.

Often, the wear and tear to furniture we liquidate is only cosmetic—the kind of thing a touch-up can fix. In our Holyoke workshops, we have teams devoted to rehabilitating slightly worn office furniture.

Most of our reconditioned packages are sold sight unseen—returning clients know that we take all of the guesswork out of the equation. We guarantee that you will receive the product and finishes outlined, without the surplus. These products include a warranty against manufacturer's defects for 3-years.

Eco-Reconditioned[™]







$\mathsf{Eco}\text{-}\mathsf{Reconditioned}^{^{\mathsf{m}}}$





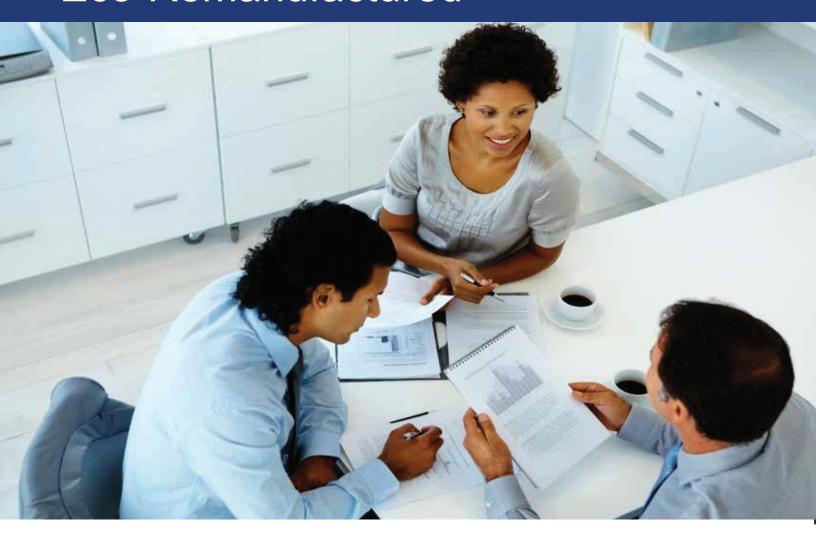
Eco-Reconditioned[™]







Eco-Remanufactured[™]



Eco-Remanufactured furniture offers:

- Competitive Pricing
- Sustainability
- Custom Finishes and Fabrics
- Flexible Sizing
- Lifetime Warranty
- Ability To Add & Update

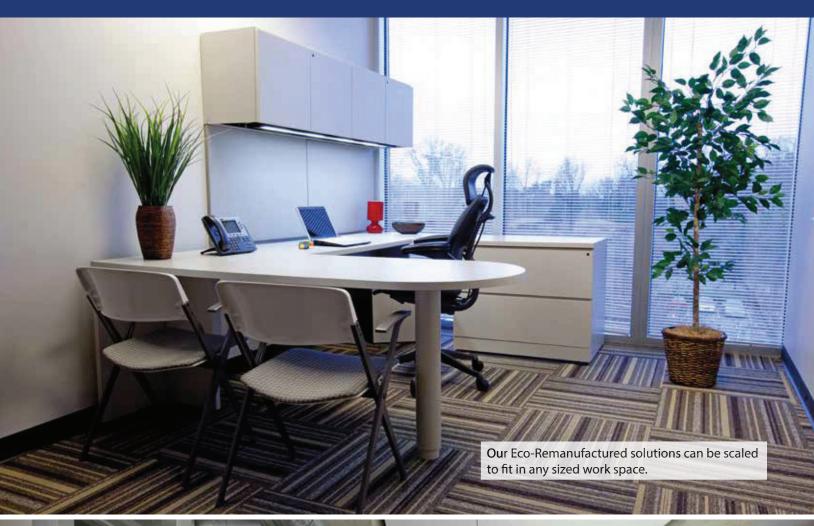
co-Remanufactured office furniture offers believable value—a natural byproduct of nearly 35 years in purchasing, managing, repurposing and delivering furniture solutions to companies just like yours.

There's no magic or mystery involved.

When it's time for an office to upgrade its workspace, or relocate to a different building, hundreds of businesses across America know to call Conklin. In addition to being able to refit any size office with modern, top-of-the-line solutions, we also help companies liquidate their older inventory.

Prior to moving day, our expert staff assesses the used furniture in each office and, depending on its condition, decides how it will be repurposed. Some we resell as-is, some is cleaned up and fixed, but if possible, we prefer to rebuild it, making it as good as new.

Eco-Remanufactured The Normal Technology





Eco-Remanufactured[™]

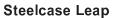




Eco-Remanufactured[™]

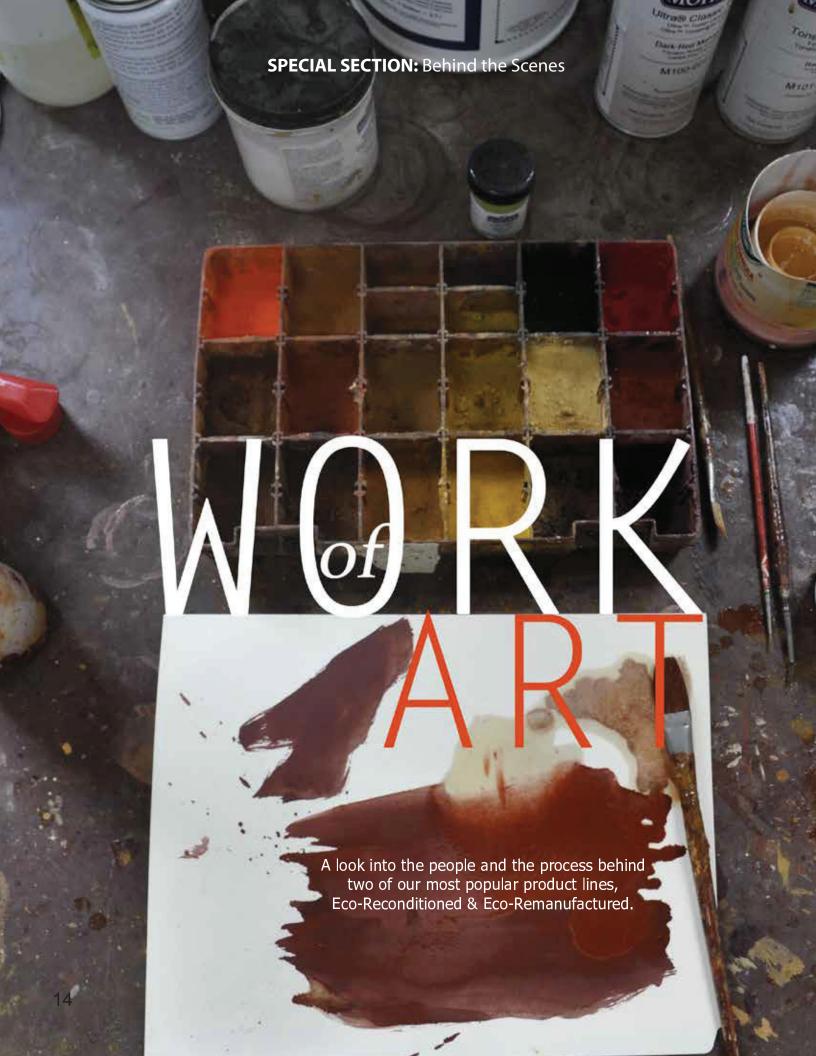








Steelcase Criterion









Wood Shop
Steam Cleaners
Paint & Touch-up
Upholstery & Chair Repair
Locksmith
Custom Laminates



























Powder Coating

or more than a decade, Conklin Office
Furniture has offered powder coating for
resurfacing pre-owned office furniture.
Though we still use our spray booth for
jobs that require a fast turnaround time, powder
coating produces a very durable and professional
finish that is safe and environmentally friendly.

What is Powder Coating?

The powder in powder coating is comprised of finely ground particles of pigment and resin, which are sprayed onto the surface to be coated. The charged powder particles adhere to the electrically grounded surfaces while heated in a curing oven until hardened into a smooth coating. This process makes used office furniture look and feel like new with a hard, durable surface that will last for years.

Environmental Benefits

Powder coating is the most environmentally sound method currently being used to paint office furniture. Liquid finishes contain solvents which have pollutants known as vo latile organic compounds (VOC's). VOC's have been

linked to ozone depletion and global warming concerns as well as directly polluting the air we breathe. Powder coating contains no solvents and releases negligible amounts of VOC's into the atmosphere. With no organic compounds in the material, no off-gassing will occur once the furniture is installed in your office space. In addition, most powder coating overspray that does not adhere to the furniture can be retrieved and reused, greatly decreasing the level of waste.

Save Money While You Help Save the Planet

By eliminating the release of toxins in our furniture restoration process, Conklin saves money on pollution control systems, which in turn transforms into savings for our customers. The powder coating process is just another way Conklin Office Furniture is striving to be a leader in quality office furniture refurbishing.

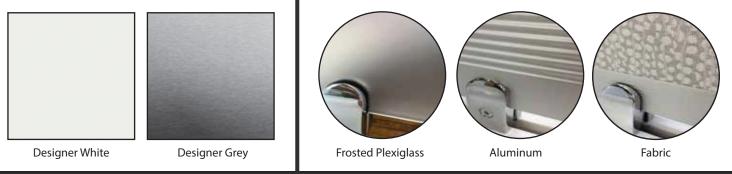


Laminates



Frame & Pedestals

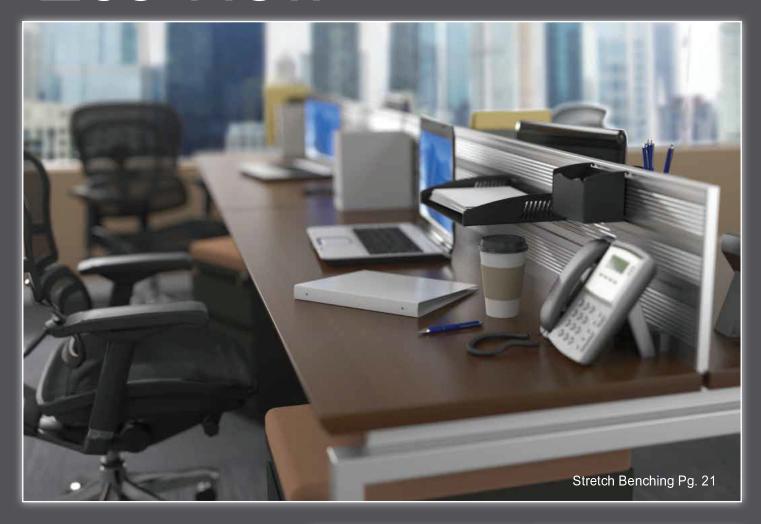
Screen Options



Fabrics



Finishes available upon request 1-800-817-1187



omplementing our reconditioned and remanufactured inventory, we also offer a line of new office furniture.

Built with eco-friendly or already recycled materials, our inventory of new products is designed to fit as comfortably within your work space as they do with our work cycle. When, after years of productive use, these chairs, tables and storage units are no longer new and need to be replaced, they don't need to be disposed of. Conklin can buy them back and give them new life.









ow flexible is Conklin Office Funriture's **Stretch** Benching System? Just as flexible as you need it to be.



Discrete

Stretch has a place for everything. Power and computer cabling is hidden from view. A tool rail can be used for a range of desk accessories. Mobile and fixed filing pedestals offer customizable storage (and casual seating for when you have visitors).

Flexible

Working on a laptop? Got a workstation with multiple drives and monitors? Or just need a place to recharge your mobile device and check messages? **Stretch** is designed to accommodate. Sleek and refined, it works in any setting.

Sustainable

Stretch uses heavy-gauge steel, strong construction and metal-to-metal connections. Our work surfaces are Earth-friendly. The modular design allows for easy reconfiguration as needs change. As with many of our Eco-New products, Stretch is designed to be remanufactured and recycled.

Affordable

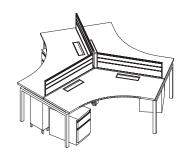
We didn't call it "**Stretch**" for nothing. Allow us to price out your next opportunity and see for yourself.





Collaborative Benching Configurations

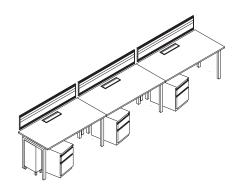
Conklin's Stretch Benching System was designed to fit comfortably in any office environment. Its flexibility and expandability allows for nearly any configuration imaginable. Below are some sample layouts and features. Contact one of our sales representatives to find the solution that works best for your office.





List: \$8,991

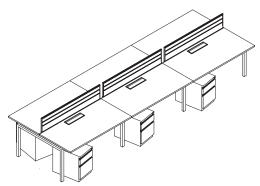
- 24" x 48" x 48" x 24" worksurface
- B/F mobile pedestal
- 14"h x 48" w aluminum screen
- Under worksurface power (3 circuit 5 wire)
- 16" powered grommet



Run of Three:

List: \$7,941

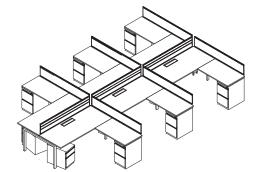
- 60" x 30" worksurface
- B/F Mobile pedestal
- 14"h x 60"w aluminum spine screen
- Under worksurface power (3 ciruit, 5 wire)
- 16" powered grommet



Pod of Six:

List: \$11,994

- 60" x 30" worksurface
- B/F Mobile pedestal
- 14"h x 60"w aluminum spine screen
- Under worksurface power (3 ciruit, 5 wire)
- 16" powered grommet



Pod of Six with Returns:

List: \$19,667

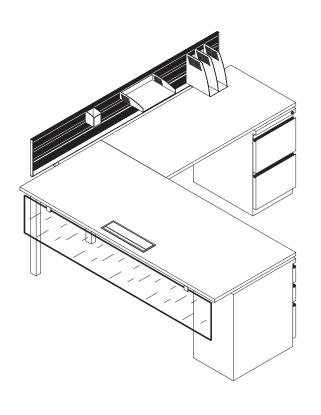
- 72" x 30" main worksurface
- 42" x 24" return worksurface
- B/F mobile pedestal
- Floor supporting F/F pedestal
- 14"h x 72"w aluminum spine screen
- 14"h x 72"w fabric wing screen
- Under worksurface power (3 circuit, 5 wire)

Upcharges | fabric screen +\$ | frosted acrylic screen +\$ | powered grommet +\$

Please contact your sales representative for discount pricing







Stretch Private Office

- Available in custom sizes & finishes
- Aluminum, Plexiglass, or fabric screen and modesty panels
- Fixed or mobile pedestals
- Wall bins and organizers

L-Shaped:

List: \$3661

- 66" x 30" TFL desk, 42" x 24" return
- BBF/FF pedestals
- 14" h x 48" w aluminum screen
- 16" non-powered grommet

U-Shaped:

List: \$4430

- 72" x 30"TFL desk, 48" x 24" return, 72" x 24" back
- BBF/FF pedestals
- 14"h x 48" w aluminum screen
- 16" powered grommet

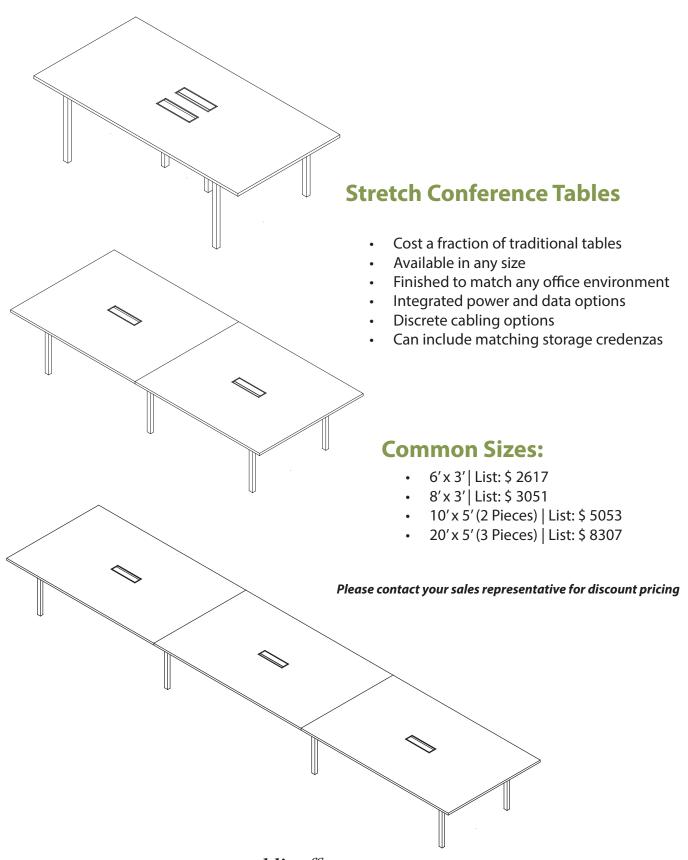
Please contact your sales representative for discount pricing

Upcharges | fabric screen +\$ | frosted acrylic screen +\$ | powered grommet +\$















• 72" X 24" | List: \$1106

• 60" X 30" | List: \$1121

• 72" X 30" | List: \$1227

Ganging brackets (Two per table required) | List: \$21

Please contact a sales representative for discount pricing

Standard Finish: Designer White

Other finishes available











Stretch Training Tables

- Nestable for easier storage
- Suitable for training and conference rooms
- Ganging brackets available for connecting multiple tables
- Power options available
- Locking casters

















olid, dark and handsome, our Laminate Casegood Series looks good in the most high-profile spaces. Fitting in comfortably in executive offices, conference rooms and lobbies everywhere.

Despite the strong and confident demeanor, these furniture sets are surprisingly configurable. Bureaus, desks, bookshelves, counters, and tables in almost any set up you can imagine.

Contact Conklin Office Furniture to discuss your competitively priced options today.

LCS Features include:

- Beautiful cherry finish with light and dark tones to match every office
- Ergonomic metal pulls on pedestals and storage
- Matching center drawer with integrated dividers available
- Adjustable grommets included on desks, credenzas, returns and bridges
- Removable key core for matching locks and keys
- Two breakaway keys included with every lock core





5CL-DS6030-DC 60" X 30" Desk Shell 59 x 29½ x 29½ | 116 lbs List: \$558

5CL-DS6630-DC 66" x 30" Desk Shell 661/8W x 291/2D x 291/2H | 124 lbs List: \$570

5CL-DS7236-DC 72" x 36" Desk Shell 70¾W x 35½D x 29½H | 150 lbs List: \$683



5CL-CS6624-DC 66" X 24" Credenza 661/8W x 235/8D x 291/2H | 102 lbs List: \$531

5CL-CS7224-DC 72" X 24" Credenza 70%W x 23%D x 29½H | 112 lbs List: \$570



5CL-RS42-DC 42" Reversible Return 413/8W x 235/8D x 291/2H | 69 lbs List: \$347

5CL-RS48-DC 48" Reversible Return 47¹/₄W x 23⁵/₈D x 29¹/₂H | 78 lbs List: \$390



5CL-BDG42-DC 42" Bridge 413/8W x 235/8D x 291/2H | 62 lbs List: \$282

5CL-BDG48-DC 48" Bridge 471/4W x 231/8D x 291/2H | 78 lbs List: \$298



5CL-BDS7242-DC 72" X 42" Bow Front Desk $70^{3}\!\!\!/4W\,x\,41^{3}\!\!\!/8D\,x\,29^{1}\!\!\!/2H\,\mid\,175\,lbs$ List: \$769



5CL-PT7236-DC 72" X 36" P-Desk Full Modesty $70\%W \times 35\%D \times 29\%H \mid 108 \, lbs$ List: \$678



5CL-RDS7236-DC 72" X 36" Reception Desk $70\%W\,x\,35\%D\,x\,41\%H\,\mid\,189\,lbs$ List: \$1100



5CL-RRS4224-DC 42" X 24" Reception Desk Return $42W\,x\,23\%D\,x\,40\%H$ | 91 lbs List: \$493



5CL-BF18-DC 18" Hanging Ped B/F $15\frac{1}{2} \times 17\frac{3}{4} \times 18\frac{7}{8} \mid 51 \text{ lbs}$ List: \$439



5CL-BBF22-DC 22" Deluxe Ped B/B/F 15½W x 22D x 28½H | 84lbs List: \$570



CL-FF22-DC 22" Deluxe Ped F/F 15½W x 2 1½D x 28½H | 82 lbs List: \$570



5CL-LF34-DC 34" Lateral File w/o Top 34% x 22 x 28½ | 150 lbs List: \$970



5CL-LFT36-DC 36" Lateral File 35½ x 22 x 29½ | 172 lbs List: \$992



5CL-SC34-DC 34" Storage Cabinet 343/8W x 22D x 281/2H | 104 lbs List: \$927



5CL-PB48-DC 4' Presentation Board 47¹/₄W x 4³/₄D x 47¹/₄H | 117 lbs List: \$987



5CL-H66-DC 66" Hutch 661/8W x 143/4D x 36H | 145 lbs List: \$786

5CL-H72-DC 72" Hutch 70%W x 1434D x 36H | 155 lbs List: \$862



5CL-BK29-DC 30" Bookcase 31½W x 13¾D x 29½H | 78lbs List: \$352



5CL-BK48-DC 48" Bookcase 31½W x 13³4D x 47¼H | 89 lbs List: \$493



5CL-BK66-DC 66" Bookcase 31½W x 13¾D x 65½H | 161 lbs List: \$661



5CL-CD22-BLK 22" Center Drawer 21½W x 21¼D x 2H | 14 lbs List: \$151



List: \$428

5CL-TO₇₂-DC 6' Oval Conference Table 70%W x 35½D x 29½H | 128 lbs

List: \$666

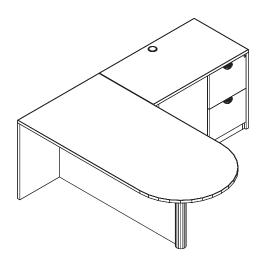


8' Oval Conference Table $94\frac{1}{2}$ W x $43\frac{1}{4}$ D x $29\frac{1}{2}$ H | 212 lbs 120W x $47\frac{1}{4}$ D x $29\frac{1}{2}$ H | 287 lbs List: \$1063



10' Oval Conference Table List: \$1659



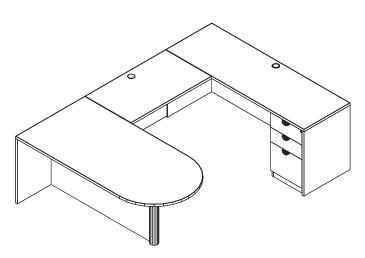


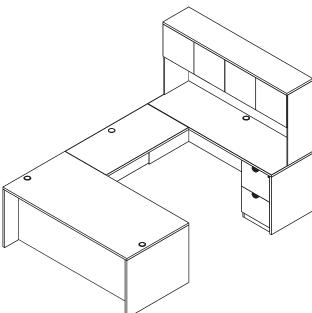
Bullet L-shape:

- 72" x 36" Main Worksurface
- 42" x 24" Return
- 22" FF Pedestal



- 72" x 36" Main Worksurface
- 48" Bridge
- 72" Credenza
- 22" BBF Pedestal





Straight Front U-shape:

- 72" x 36" Main Worksurface
- 48" Bridge
- 72" Credenza
- 22" BBF Pedestal
- 22" FF Pedestal
- 72" Hutch







Features include:

- tilt/tension lock
- adjustable armrests
- pneumatic height adjustment

- BIFMA approved
- made of 97% recyclable materials.

The Brode Chair | 5CS702BK | List: \$579

Please contact your sales representative for discount pricing



Seating | Lifty



Features include:

- tilt/tension lock
- fixed or adjustable armrests
- BIFMA approved
- pneumatic height adjustment
- made of 97% recyclable materials.

Lifty Chair (Fixed Arms) | 5CS101BK | List: \$632 Lifty Chair (Adjustable Arms) | 5CS102BK | List: \$690



Seating | Vito Junior





Features include:

- adjustable back height
- tilt/tension lock
- adjustable armrests
- pneumatic height adjustment
- BIFMA/Cal 133 approved

- adjustable headrest (optional)
- made of 97% recyclable materials.

Vito Junior Chair without headrest | 5CS503BK | List: \$837

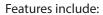
Headrest assembly | 5CSHJMBK | List: \$79



Seating | Swifty







- · vegan leather seat
- stacks 32 chairs tall
- BIFMA approved
- made of 97% recyclable materials
- · available in stool height
- · integrated ganging brackets





Swifty Sled Chair | 5SWIFBK | List: \$266

Sled Chair Dolly | 5SWIFCDOL | List: \$395

Swifty Stool | 5SWIFSTBK | List: \$391

Stool Dolly | 5SWIFSDOL | List: \$395



Seating | Nelly







The Nelly is also available with casters.

Features include:

- stacks four high for easier storage
- black frame, mesh back, and cushion seat
- BIFMA approved
- made of 97% recyclable materials.

Nelly Chair with glides | 5NELBKBK | List: \$437

Nelly Chair with casters | 5NELBKBKC | List: \$489





Blandford Club

30" deep x 30" high x 35" wide



Blandford Loveseat

30" deep x 30" high x 55" wide



Bianajora soja

30" deep x 30" high x 75" wide

Features include:

- wooden frame
- modern lines
- soft & sophisticated
- · vegan leather

Blandford Club Chair | 5BLANDCBK | List: \$1195

Blandford Loveseat | 5BLANDLBK | List: \$1721

Blandford Sofa | 5BLANDSBK | List: \$2258

Inventory

combination of historic and modern buildings that onklin Office Furniture has over 500,000 sq. ft. of warehouse and manufacturing we have renovated and maintain. As with much space, offering our customers a tremendous of Holyoke, these spaces are powered by at least selection of in-house inventories, available 65-percent locally-generated hydro-electric power. immediately. Consistent with our committment to sustainability and the environment, we operate out of a

We Buy Furniture!



onklin Office Furniture has over 30 years experience providing furniture buyback and liquidation solutions for companies large and small across the United States.

Consistent with our committment to sustainability, we purchase used office furniture in large lots—often by the trailer.

Whether moving, downsizing, restructuring, reconfiguring, divesting, or just upgrading the current furniture inventory, Conklin will work closely and creatively with a client to find a solution that works well for all parties. Our liquidation teams will take apart the furniture on-site, remove it from the building and ship it to our storage facilities in Holyoke, where it will be cleaned, rebuilt and resold.

And we work quickly. For example, in one month, we removed 200,000 square feet of office furniture out of a New York City brokerage firm in three phases. More creative planning was needed when we removed 32 trailers worth of used cubicles, private offices, and conference furniture over eight days—including Memorial Day weekend.

Examples of recent liquidations:

- 3,800 Steelcase 9000 used cubicles, 8,000 lateral files, 500 private offices, and over 10,000 office chairs from a large insurance company in Center City, Philadelphia. At 50 floors, it was the largest ever building re-stack in the city's history.
- 1,000 *Steelcase 9000* used workstations and 90 private office suites from a large Manhattan-based bank.
- 1,500 Steelcase 9000 used cubicles, 200 executive office suites, conference room furniture, training furniture and a complete restaurant in a 20 story insurance corporation in Philadelphia.
- 425 Herman Miller Ethospace used cubicles, office seating, and filing cabinets from a New York company in Westchester county.

Please contact one of our representatives for details. 1-800-817-1187

Holyoke's Mill No. 1

nlike many of the world's famous canal cities, Holyoke didn't grow around pre-existing set of waterways. Its first inhabitants weren't sailors or fishermen.

Boats don't typically navigate the Holyoke canals.

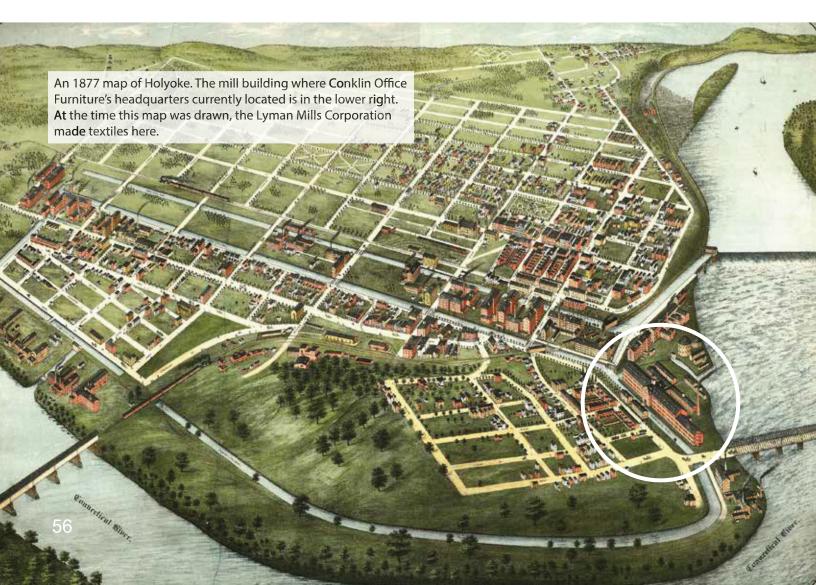
The canals that run through Holyoke were planned and dug. The system was built by visionaries, engineers, bankers, politicians and hundreds of workers. Intending to take advantage of a precipitous drop in the Connecticut River where there had been falls, the Hadley Falls Company built a dam, redirecting Massachusetts' largest river into their planned city. The company didn't want the canals to transport goods—the rail roads were for that. Instead, the plan was to harness the water's power to create goods, jobs and a community.

Construction was difficult and not all went to plan. It was a monumentally expensive endeavor

and finances were always an issue. The first dam gave way after only a single night holding back the current. Lives were lost building the second one, which was completed in 1849.

On September 5, 1848, the Hadley Falls Company laid the first foundation stone of Mill No. 1. Many mills were planned, but before others could be built, a working prototype needed to be constructed. To entice other investors and manufacturers to take advantage of the canals and build their own mills, Mill No. 1 needed to set a high standard. Like a castle, it treated the canal that ran in front of it like a moat; a bridge spanned the water to a magnificent entrance. The staircase inside featured curved, ornate handrails.

But more than being a handsome edifice, the building needed to be functional. Using the water's power to operate, the mill first began manufacturing





the machinery that ran the other mills.

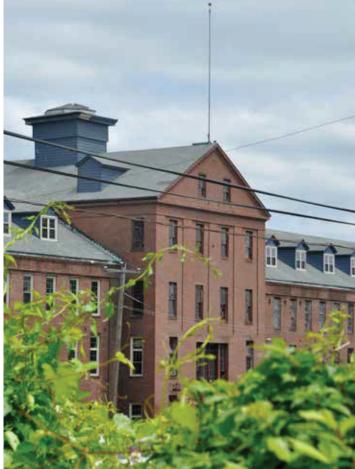
William S. Loomis, the editor and owner of the *Holyoke Transcript*, later explained the steps toward success:

"July 25, 1849, the first piece of machinery... was placed in Mill No. 1," he wrote. "March 30, 1850, the first water-wheel was set in motion.... [T]he first manufacturing was done on April 23, 1850."

In 1854, the Hadley Falls Company split into two companies. The original focussed efforts on attracting new industries to make use of the water power available in the city. Mill No. 1 became part of the Lyman Mills Corporation. (George Lyman was the treasurer for both organizations.) Instead of producing machinery, the factory began weaving fabric. By the 1870s, Mill No. 1 employed nearly 500 workers—more than half were women—and produced 7,900,000 yards of fabric in a year. Both numbers more than doubled by the turn of the century.

Lyman Mills produced both coarse and fine fabrics, specializing in fancy dress products. Their business survived the First World War when many similar factories did not. Until they were liquidated in 1927, the Lyman Mills were one of the city's largest employers.





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Perfect Partners



The Conklin Team Outside their Appleton Street facility in Holyoke, Massachusetts

EmPowering the local economy

Conklin Office is helping drive Holyoke's economic revitalization. Employing roughly 90 people, we are one of the city's largest employers. We are excited to see the changes that have happened to the city over our years in business. Our neighborhood has undergone major regrowth as a creative district, housing artist studios, galleries, and start-up companies. The changes have happened in concert with the city's larger effort to transform Holyoke's economy through major public works projects like a new trainstation and transportation hub (connecting us to Boston, Hartford, New Haven, New York City, and Washington D.C.) and the restoration of the city's canal system with new brick walkways, streetlamps, park benches, and a pedestrian bridge. It's that forward-thinking approach that makes the City of Holyoke and Conklin Office the perfect partners.

Let's connect. It's easy!



Don't see your area listed? Call:

1-800-817-1187 conklinoffice.com



800-817-1187

Holyoke, MA 413-315-6777

Boston, MA 617-982-3889

New York, NY 212-871-0055

Philadelphia, PA 856-786-2229

Chicago, IL 219-879-3665

Jacksonville, FL 904-463-6141

conklinoffice.com